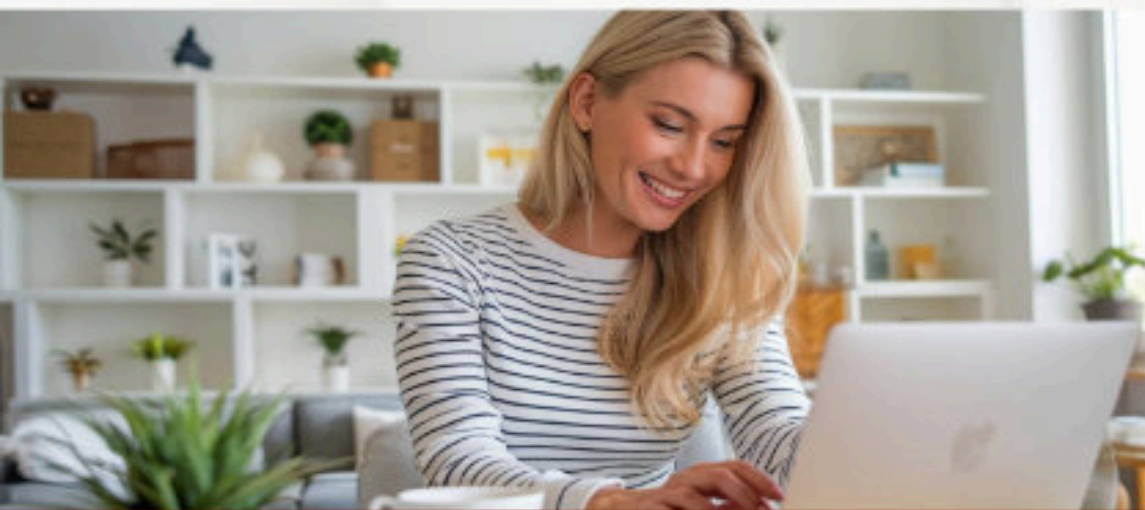


# **INBOX PERSUASION BLUEPRINT**



**How to Write Emails That Turn  
Cold Leads Into Raving Customers  
(Without Feeling Salesy)**

A. Janisch

# **Inbox Persuasion Blueprint**

## **How to Write Emails That Turn Cold Leads Into Raving Customers (Without Feeling Salesy)**

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So, enjoy the ride—but don't blame us if you end up having to sell your shirt on eBay!

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# Introduction

## Read This or Be Forever Mediocre at Email (Your Call, No Pressure... But Seriously, Read It)

**L**et's be honest—email has a public relations problem. Somewhere between “Congratulations, you’ve inherited \$12 million from a distant Nigerian prince” and “Hey [First Name], just circling back on my last five emails you ignored”, the whole concept of email marketing got a bad rap.

People assume that writing a great email is just about slapping together some words, adding an exclamation mark or two, and shoving a CTA at the bottom like a desperate street magician begging for tips.

This is wrong.

It's also why most business emails die alone and unread in the shadowy underworld of the Promotions Tab, alongside expired coupons and tragic LinkedIn outreach attempts.

**But you, dear reader, are about to rise above that sad fate.**

Because in your hands (or on your screen, if you're a futuristic type), is the result of years of research, thousands of emails sent, and an unhealthy obsession with why people click, read, and buy.

**Why You Should Listen to Me  
(Besides the Fact That I Wrote  
This Book and You're Already Here)**

I have written more emails than I care to admit.

I've seen them fail spectacularly (RIP to the subject line that got a 2% open rate).

I've also seen them turn inbox skimmers into buyers faster than you can say "limited-time offer"—without sounding like a door-to-door vacuum salesman from the 1950s.

I've spent years dissecting the difference between an email that gets ignored and one that makes people feel like you've read their mind, solved their problem, and secretly followed them around for a week taking notes on their deepest desires. (Not in a creepy way. I think.)

And now, I've distilled everything I know into this practical, laugh-in-the-face-of-mediocrity guide to writing emails that get opened, read, and acted on.

## **What's in This Book (And Why You Should Care)**

This is not a book filled with boring corporate drivel about "leveraging synergies" or "optimizing cross-channel engagement strategies."

Instead, you're going to learn:

- ✓ The secret psychology of why people open emails (and how to hack their curiosity without clickbait).
- ✓ How to write emails so smooth, so irresistible, that reading them feels like riding a waterslide straight into conversion.
- ✓ The Jedi Mind Trick that makes people want to click your CTA (instead of running away like you just asked them to join your MLM side hustle).

✓ How to stay out of Gmail's version of Siberia (aka, the Spam Folder) so your emails actually reach human eyes.

If you're a business owner, marketer, or just someone who wants their emails to do more than collect digital dust, you're in the right place.

Because by the time you're done with this book, you won't just be writing better emails—you'll be writing emails that make people excited to hear from you. Emails that sell without feeling salesy. Emails that turn strangers into subscribers, subscribers into customers, and customers into loyal, raving fans.

So turn the page.

**The inbox revolution starts now.**

# Chapter 1

## **The Invisible Hook: How to Get People to Open Your Emails Every Time**

**A**llright, so you've just sent off an email to your list of prospects or customers...

...and now its floating in the Cyber Abyss dodging the wreckage of abandoned newsletters and teetering on the edge of the Spam Folder Black Hole.

In the few milliseconds before it vanishes into Inbox Purgatory, your subject line has one chance to stop the scroll, ignite curiosity, and demand a click.

Fail, and it's digital dust.

Nail it, and you've hacked into your reader's mind like a cat knocking valuables off a shelf.

So, how do you make sure your email gets opened?

It all comes down to "The Invisible Hook".

### **The Invisible Hook**

#### **Step 1: Accept That No One Cares About Your Email (Yet)**

The first thing you must understand is that no one is sitting around, eagerly waiting for your email to arrive.

Your reader is busy—probably deleting a thousand other emails while simultaneously eating a sandwich and Googling, “Why does my dog stare at me like he’s plotting something?”

Your job is to make your subject line so irresistible that they momentarily forget their sandwich and decide that opening your email is the most important thing they could possibly do with their life at that moment.

No pressure.

## **Step 2: Use the Three Subject Line Superpowers**

There are exactly three ways to break through the clutter and make your email un-ignorable:

### **1) Curiosity-Packed Subject Lines**

These create open loops that beg to be closed.

- **Example:** “You’ll Never Believe What Happened to This Email”
- **Alternative:** “I Found This on Your Website... Should I Be Concerned?”

### **2) Benefit-Driven Subject Lines**

These make it painfully clear what the reader gets by opening.

- **Example:** “The 3-Word Subject Line That Increased My Open Rate by 42%”
- **Alternative:** “How to Make People Open Your Emails (Even If They’d Rather Set Fire to Their Inbox)”



### 3) Urgency & FOMO Subject Lines

These tap into primal human fear—the fear of missing out.

- **Example:** “This Email Will Self-Destruct in 10 Seconds” (it won’t, but they’ll still open it)
- **Alternative:** “Last Chance to Learn the Secret Before I Delete This Forever” (again, you probably won’t, but the panic is real)

Use any of these three formats, and suddenly your email is not just an email—it’s a mystery, a solution, a limited-time offer from the universe itself.

#### **Step 3: The First-Line Advantage (Because What Comes Next Matters Just as Much)**

Let’s say your reader defies all odds, opens your email, and takes a breathless sip of coffee, ready for wisdom to be beamed into their eyeballs.

And then the first line of your email says:

“Hi [FIRST NAME],

I hope this email finds you well.”

 NO. NO. NO. 

That email is going straight to the trash, where it’ll spend eternity with chain letters from 2004 and newsletters from a gym you signed up for 3 years ago but never actually attended.

The first sentence of your email is just as important as the subject line. It needs to pull the reader in immediately, or they

will bail faster than a cat in a bathtub.

### **Instead of writing a soulless corporate intro, try:**

- “I almost didn’t send this email, but then I realized how much money it could make you.”
- “True story: This one simple tweak doubled my open rate overnight.”
- “I read something ridiculous this morning, and it reminded me of your business.”

### **See the difference?**

It hooks them.

It pulls them in. It makes them want to keep reading.

## **Quick Wins: Put This Into Action Now**

Alright, you made it this far, so let’s turn theory into action.

Grab the last email you sent and take a long, hard look at your subject line and first sentence.

Now, rewrite them using what you just learned.

Better yet, try all three subject line styles (Curiosity, Benefit, Urgency) and see which one makes you want to open it the most.

# Chapter 2

## The Story-Conversion Formula: Why a Good Story Sells Better Than a Pitch

**W**hy “BUY NOW” Feels Like an Attack and “Let Me Tell You a Story” Feels Like Magic

Selling is hard.

Not quantum physics while juggling chainsaws hard, but close.

The moment someone senses a pitch, a tiny medieval drawbridge in their brain slams shut.

Their inner skeptic, a grumpy little goblin in charge of decision-making, starts muttering:

“Oh great, another email trying to sell me something.”

“I bet the next sentence says ‘Don’t miss out!’”

“DELETE.”

**But tell them a story**—even the beginning of one—and that same goblin sits down with a bowl of popcorn.

Why?

Because stories are how humans process the world.

They bypass logic, sneak past defenses, and plant ideas straight into the subconscious.

A good story doesn't feel like selling. It feels like entertainment, like a secret being revealed, like something worth reading.

And if you get this right, by the time your reader finishes your email, they won't just be interested in your offer—they'll feel like it was their own idea all along.

## **The “Moment of Transformation” Formula**

(a.k.a., How Every Great Story Works, Including Yours)

All great stories—whether it's Star Wars, a TED Talk, or that time you accidentally locked yourself out of your own house in your pajamas—follow the same structure.

And guess what?

So do the most persuasive sales emails.

It works like this:

### **Step 1: The “Before” (A.K.A. The Struggle)**

This is where your reader sees themselves in the story.

It describes the pain, frustration, or problem they're currently facing.

- ✓ Luke Skywalker? Bored farm boy, stuck in the desert, vaguely interested in space adventures.
- ✓ Your ideal customer? Overwhelmed entrepreneur, sick of sending emails that go unread.

## **Example in an email:**

"Before I figured out email storytelling, my open rates were so bad I thought my subscribers had died."

Your reader nods. "Same."

### **Step 2: The “Breakthrough” (A.K.A. The Epiphany Moment)**

This is the part where something changes. The hero discovers a missing piece of the puzzle.

- ✓ Luke finds out he’s got space wizard DNA and starts swinging a lightsaber around.
- ✓ Your customer realizes their emails aren’t the problem—their approach is.

## **Example in an email:**

"Then I discovered that if I started every email with a story instead of a pitch, people actually WANTED to read them."

Your reader leans in. "Tell me more."

### **Step 3: The “After” (A.K.A. The Payoff, or Why This Matters to the Reader)**

This is where we see the transformation—how life looks once the problem is solved.

- ✓ Luke blows up the Death Star, saves the galaxy, and gets a cool jacket.
- ✓ Your customer sends their first story-driven email and gets more replies than ever before.

## **Example in an email:**

"I started using storytelling, and my emails went from unread to eagerly anticipated. Replies poured in. Sales increased. My dog even seemed prouder of me."

Your reader now wants this transformation for themselves.

And boom—they're sold before you even ask.

## **How to Weave Stories Into Any Email (Yes, Even Product Launches)**

"But wait," you say, "I'm not selling an epic saga. I'm just trying to get people to buy my thing."

Yes, and that's exactly why you need a story.

### **A product launch email could start with:**

- "I never thought I'd need this, until the day everything went wrong..."
- "Imagine waking up to discover you've just lost \$10,000. That's what happened to me before I found this solution."
- "I used to roll my eyes at people who said 'email marketing is easy'—until I discovered this one shift."

### **Even a simple discount email can tell a story.**

**Instead of:** "50% off! Act now!" 🚨

**Try:** "I was going to keep this to myself, but I figured I'd share. For the next 24 hours, you can get X at 50% off. But if my accountant asks, this never happened."

## See the difference?

One is a demand. The other is an experience.

### **Quick Wins: Try This Right Now**

- ✓ Take an email you've sent recently—a promo, a newsletter, anything.
- ✓ Rewrite the beginning using the Before-Breakthrough-After formula.
- ✓ Instead of leading with a pitch, lead with a tiny story—something relatable, funny, or unexpected.
- ✓ Watch what happens to your engagement.

# Chapter 3

## **The Email Persuasion Map: How to Lead Readers to a Yes Without Feeling Pushy**

**Y**our Reader Is a Wild Squirrel – Here’s How to Keep Them from Scurrying Away

If you’ve ever tried to feed a squirrel, you know that any sudden movement will send it fleeing into the nearest bush, never to be seen again.

**Your email reader is that squirrel.**

The moment they sense they’re about to be sold to, their brain yells, “IT’S A TRAP!” and they vanish—mentally, if not physically.

But what if you could gently guide them toward a ‘yes’ without making them feel like they’re being sold to?

What if, by the time they reached the end of your email, they thought, “You know, I should totally buy this thing. What a fantastic idea I just had all by myself!”

Congratulations, my friend. You have just mastered the Jedi art of subtle persuasion.

## **The “Pushy Salesman” Problem Why Hard Sells Backfire**

Let’s imagine two scenarios.



## **Scenario #1: The Hard Sell Approach**

You walk into a store, and before you can even blink, an overenthusiastic salesperson materializes out of nowhere and starts talking at you.

“Hey there! I see you looking at this jacket! It’s ON SALE TODAY ONLY! Don’t walk away or you’ll REGRET IT FOREVER! Want to try it on? Here, let me throw it on you while I keep yelling about its moisture-wicking technology!”

Your brain immediately goes into DEFCON 1.

“I just wanted to browse! Stop talking! Oh no, how do I escape? Maybe if I fake a seizure?”

So you do what any sane person would do: You make up an excuse, back away slowly, and flee the store, never to return.

## **Scenario #2: The “Greased Slide” Approach**

Now imagine you walk into that same store, and instead of being assaulted with discounts and desperation, a friendly salesperson simply says:

“Hey, just so you know, this jacket has been flying off the shelves. People love how lightweight it is.”

Now you’re intrigued.

Lightweight, you say? Flying off the shelves?

Other people seem to think this jacket is worth buying... maybe you should check it out.

You pick it up. Try it on. Admire yourself in the mirror.

The salesperson casually adds, “That’s actually the same one our customers wear for hiking in the rain. Keeps them dry without feeling heavy.”

Now, you’re the one imagining yourself wearing this jacket on a hike, looking effortlessly cool, shielding yourself from the elements like some kind of wilderness hero.

And before you know it, you’re at the checkout, handing over your credit card.

### **The difference?**

In scenario #2, you felt like it was YOUR IDEA to buy.

This is how persuasive email writing works—by leading people to a “yes” without making them feel like they’re being shoved.

## **The “Greased Slide” Method: The Secret to Emails That Sell Without Selling**

Here’s the trick to guiding your reader through an email without resistance:

Every sentence should naturally lead to the next—like a child on a waterslide, unable to stop until they splash down into the pool of conversion.

### **How do you do this?**

- ✓ **Start with a hook** that feels effortless to read.

- ✓ **Build curiosity** in a way that's impossible to ignore.
- ✓ **Make the next sentence flow** so naturally, stopping feels weird.

### **An example of a bad email opener:**

“Our company has been offering high-quality email marketing services since 2012. We specialize in lead nurturing and engagement-driven content.”

Your reader is now asleep.

### **An example of a Greased Slide email opener:**

“Most people send emails hoping they'll get read. What they actually get is the digital equivalent of a tumbleweed rolling past. Here's how to change that.”

The first sentence leads into the second, which pulls the reader forward with curiosity.

There's no friction. No hesitation.

Now they're fully strapped into the waterslide, flying toward your CTA.

## **See a Real “Greased Slide” Transformation in Action**

Most people think sales emails fail because the offer isn't good enough. But that's not the real problem.

The real reason most emails die in the inbox?

🚨 They don't flow. 🚨

When an email feels like effort to read, people check out before they even reach the CTA.

But when every sentence naturally leads to the next, reading feels effortless—like a Greased Slide pulling the reader straight to the action.

I took a bad, clunky sales email and rewrote it using this exact method.

**The difference? Night and day.**

One version got ignored.

The other? It turned inbox skimmers into buyers.

Want to see the transformation? Click below to check it out.

 [See the Before & After Email Here](#)

## **How to Pre-Handle Objections (Before They Even Think of Them)**

Even if you do all of the above correctly, there's still one last challenge: your reader's internal resistance.

They might be thinking:

- ✗ “This sounds cool, but I don't have time.”
- ✗ “This probably won't work for me.”
- ✗ “Eh, maybe later.”

Your job? Kill those objections before they even form.

## **Example 1: The “I Don’t Have Time” Objection**

**Instead of:** “Sign up for my email coaching service today.”

**Try:** “This will take you less than 3 minutes a day—and could bring in thousands in sales. Worth it?”

## **Example 2: The “This Won’t Work for Me” Objection**

**Instead of:** “Here’s my system for better emails.”

**Try:** “Even if you think you’re ‘not a writer,’ this approach will make your emails work 10x better—without changing how you write.”

By addressing objections upfront, you eliminate resistance before it stops them from taking action.

## **Quick Wins: Try This Right Now**

- ✓ Take an email you’ve written recently.
- ✓ Identify the part where you make your “ask.”
- ✓ Rewrite it using the Greased Slide approach.
- ✓ Make sure it gently leads to a ‘yes’—instead of demanding one.

# Chapter 4

## The Anti-Spam Blueprint: How to Land in the Inbox (Not the Promotions Tab)

**Y**our emails are being held hostage. Here's how to rescue them.

Right now, at this very moment, your carefully crafted email—the one you poured your heart, soul, and possibly a little bit of coffee into...

...is rotting away in some inbox dungeon, shackled alongside sketchy pharmaceutical ads and a 2009 chain letter about a cursed doll.

It never even got a chance.

Instead of landing in your reader's inbox...

...it got dumped in The Bad Place—the Spam Folder or, just as bad, the Promotions Tab, where emails go to be politely ignored.

And you?

You sit there, wondering why no one is replying.

You check your send list, re-read your email, and briefly consider sacrificing an old laptop to the gods of deliverability.

But don't worry. We're going to fix this.

# **Why Your Email Open Rates Are Dropping**

## **(How to Outsmart the Algorithm That Hates You)**

In the early days of email (back when the internet was still powered by the collective rage of dial-up modems), things were simple.

You sent an email, and—get this—it just showed up in someone’s inbox.

Wild, right?

Now, thanks to a complex and slightly vengeful set of algorithms, your emails are judged the moment they leave your outbox.

It’s like airport security for emails—except instead of looking for dangerous objects, inbox filters are scanning for words that sound suspiciously like a sales pitch (which, in your case, they totally are).

If your email fails the algorithm’s vibe check, it gets exiled to Spamland, never to be heard from again.

But if you understand how the system works, you can trick it into thinking your email is a beloved friend, not an uninvited door-to-door salesman.

## **Inbox Placement 101**

### **How Email Filters Decide If You’re Worthy**

Your fate is determined by three secretive, all-powerful factors:

#### **1. Sender Reputation (a.k.a. Your Email’s Criminal Record)**

Every email you send is secretly judged by your email provider.

If too many people ignore, delete, or (gasp!) report your emails as spam, your sender reputation drops faster than a politician's approval rating.

The better your reputation, the more likely your emails land in the inbox instead of spam purgatory.

## **2. Engagement Rates (a.k.a. Are You Popular, or Are You Just Yelling Into the Void?)**

Email platforms watch how people interact with your emails.

If people open, reply, and engage, your future emails get priority treatment.

If people ignore, delete, or mark you as spam, Gmail starts treating you like a sketchy pyramid scheme recruiter.

## **3. Email Formatting (a.k.a. Does This Look Like a Scam?)**

If your email looks, smells, and behaves like a marketing email, guess what?

BOOM. Promotions tab.

If it's filled with tons of links, fancy graphics, and enough bolded words to blind a small horse, spam filters assume it's a sales pitch, even if it's not.

### **The solution?**

Write like a real human talking to another human.



## **Common Spam Triggers to Avoid (a.k.a. How Not to Look Like a Scammer)**

Here's a fun game: Open your spam folder and read some subject lines.

### **Notice anything?**

They all sound suspiciously like they were written by a desperate con artist.

- “LIMITED TIME OFFER! CLICK NOW BEFORE YOU DIE!”
- “Re: Your Account Is in Danger! (Not Really, But Click Anyway)”
- “YOU’VE WON \$1,000,000.00! JUST SEND US YOUR KIDNEY FOR VERIFICATION.”

Spam filters catch certain words and behaviors that scream “I AM TRYING TO SELL YOU SOMETHING IN A SLIGHTLY UNTRUSTWORTHY WAY.”

### **Words That Get You Banished to Spamland:**

- ✗ Free (especially in all caps)
- ✗ Limited Time! Act Now! (Desperation is not a good look.)
- ✗ Cash, Money, Investment (Congratulations, you sound like a scammer.)
- ✗ Re: (when it's not actually a reply) (Fake familiarity is a crime against humanity.)
- ✗ A ridiculous number of exclamation points!!!!!!!!!!!!

## The Spam Folder Horror Show Click If You Dare

What happens to emails when they don't make it to the inbox?

Most people don't think about it. But deep within the labyrinthine corridors of the Internet, discarded emails huddle together, whispering about a place worse than spam. A place of shadows. A place of irrelevance.

It's not pretty.

In fact, I created a page just to show you the terrifying reality of what happens to emails that don't get interacted with:

 [Click here... if you dare.](#)

## How to Get More People to Reply (a.k.a. The Inbox VIP Trick)

You know what email filters LOVE? Conversations.

They think real people reply to real people (which, crazy enough, is true).

So, the best way to train email platforms to love your emails is to get more people to reply.

✓ Ask simple questions – Instead of shouting, “BUY THIS,” try, “What’s the biggest struggle you have with [topic]?”

✓ Make it feel personal – Instead of writing a “newsletter,” write like you’re emailing a friend.

✓ Use “Reply Back” CTAs – Instead of just including a link, try “Hit reply and let me know what you think.”

If people reply to your emails, Gmail (and its fellow inbox overlords) will assume you're a trusted sender, making it far more likely your future emails land in the inbox instead of spam.

## **Quick Wins: Try This Right Now**

- ✓ Open your last marketing email.
- ✓ Scan it for spammy trigger words, unnecessary links, or desperate sales vibes.
- ✓ Rewrite your CTA to encourage replies instead of just clicks.
- ✓ Send your next email with these fixes and watch what happens.

# Chapter 5

## The Ultimate Call to Action: How to Get More Clicks, Replies, and Sales

**Y**our reader liked your email...and then wandered off to watch a cat video.

Let's imagine a world where people actually do what you want them to do when they read your email.

You write a compelling email, they nod enthusiastically, click your link immediately, and throw money at you like a caffeinated contestant on a game show.

**Except that's not what happens.**

Instead, they get to the end of your email, think, "Huh, interesting," and then promptly go watch cat videos, reorganize their sock drawer, or get distracted by an urgent need to Google 'why do ducks sleep with one eye open?'

The sad truth is, without a great Call to Action (CTA), your email is just a very enthusiastic diary entry.

### **Why Most CTAs Get Ignored (And Why Yours Might Be One of Them)**

The biggest mistake people make with their CTA is one of the following tragic blunders:

1) **The Overly Enthusiastic, Slightly Terrifying CTA**

“CLICK HERE NOW OR REGRET IT FOR THE REST OF YOUR LIFE.”

“BUY IMMEDIATELY OR FACE THE CONSEQUENCES.”

“LIMITED TIME! ACT FAST! PLEASE LOVE ME!”

This is what we call the Desperation CTA, and it works about as well as proposing marriage on the first date while holding an engagement ring and a taxidermied squirrel.

It makes people nervous.

## **2) The Floppy, Unconvincing, ‘Meh’ CTA**

“Let me know what you think.”

“If you’re interested, click here.”

“You can buy if you want to, I guess.”

This is the Weak Sauce CTA, and it has all the persuasive power of a damp sponge.

People ignore it because it doesn’t ask them to do anything in a way that feels important.

## **3) The ‘Wait... What?’ CTA**

“Click below to begin your transformational journey into the unknown.”

“Schedule a free synergy calibration with our engagement-enhancement specialist.”

“I’m not saying clicking this will solve all your problems... but I’m also not NOT saying that.”

These are vague, confusing CTAs, which make readers go, “What am I clicking on? Am I joining a cult? Should I be worried?”

And then they click nothing.

## **The Jedi Mind Trick That Makes People WANT to Click**

Most CTAs tell people what to do. This one makes them want to.

No pressure, no tricks—just a simple shift that triple’s clicks without feeling pushy.

It works so well, it almost feels like mind control.



See it in action here:

[Unlock the Jedi CTA Trick By Clicking Here](#)

## **The “Soft Close” vs. The “Hard Close” Approach**

Not all CTAs should be hard sells (BUY NOW! SIGN UP TODAY!).

Sometimes, the best way to persuade people is to nudge them gently toward action.

Think of it like asking someone out:

**The Hard Close:** “Go on a date with me or I’ll cry in my car.”

**The Soft Close:** “Hey, there’s this great coffee shop I think you’d love. Wanna check it out sometime?”

Both aim for the same outcome, but one feels natural, and the other feels like a hostage situation.

### **When to Use Each Approach:**

✔ Use a Hard Close when urgency is real (deadlines, limited spots, flash sales).

✔ Use a Soft Close when you’re warming up leads, getting replies, or nurturing relationships.

### **Examples of Hard Closes that Work:**

🔥 “Spots are filling up fast—grab yours before they’re gone.”

🔥 “This deal disappears at midnight. Don’t miss out.”

### **Examples of Soft Closes that Feel Effortless:**

💡 “If this sounds like something that could work for you, let’s chat.”

💡 “Want to see how this could work for your business? Here’s how.”

## **The Power of “Micro-Commitments” Why Small Yeses Lead to Big Ones**

If you ask someone to marry you on the first date, they’ll probably run away or fake a phone call from their grandma.

But if you get them to say “yes” to small things first—coffee, dinner, a road trip—then one day they’re saying, “Sure, I’ll share a Netflix password with you,” and boom, you’re practically married.

This works with email CTAs too.

Instead of going straight for the “BUY NOW”, start with smaller yeses:

- ◆ **Step 1:** Get them to open your emails. (You’re doing great!)
- ◆ **Step 2:** Get them to click on something small. (“Check out this case study.”)
- ◆ **Step 3:** Get them to reply. (“Let me know your biggest challenge with [problem].”)
- ◆ **Step 4:** Now, make an offer.

By this point, they trust you, feel engaged, and are much more likely to say yes.

## **The “CTA Framing” Trick How to Make Action Feel Natural**

Instead of telling people what to do, make the action feel like the next logical step.

### **🚫 Bad CTA Framing:**

“Buy this now.”

“Click the link.”

“Give me your credit card information immediately.”



## ✓ **Good CTA Framing:**

“Here’s what to do next.”

“If this sounds like a fit, let’s talk.”

“Take a look and see if this makes sense for you.”

People don’t like being told what to do. But they love feeling like they’re making a great decision on their own.

## **Your CTA should make them think:**

👉 “Yes, this makes sense. I should totally do this.”

## **Quick Wins: Fix Your CTA Right Now**

- ✓ Find an email where your CTA didn’t get clicks.
- ✓ Rewrite it using a Hard Close or a Soft Close, depending on the goal.
- ✓ Add a micro-commitment step before the main action.
- ✓ Reframe it so the action feels logical, not forced.

Then send it again.

If you do this right, you’ll get more clicks, more replies, and fewer people wandering off to eat sandwiches instead.

# Chapter 6

## Final Call to Action: Why Do This Yourself When I Can Do It for You?

**L**et's take a moment to reflect. You've just absorbed a goldmine of email wizardry. You now know how to hook readers, guide them effortlessly through your email, and lead them to a 'yes' without making them feel like they're being chased by a hungry sales rep.

*You could* take this knowledge and apply it yourself.

*You could* spend hours crafting the perfect subject line, obsessing over whether your CTA feels natural or desperate, and running A/B tests to see if "Open This Now" performs better than "You Won't Believe What's Inside."

*You could* do all of that.

Or...

You could let me do it for you.

Here's the thing: Writing great emails isn't just about knowing what works—it's about execution. And execution takes time, energy, and more than a little trial and error.

I've already put in the years, sent the thousands of emails, and cracked the code on what gets people to open, read, and buy.

So instead of adding “email marketing guru” to your already overwhelming to-do list, why not hire someone who lives and breathes this stuff?

- ✓ Need emails that sell without sounding salesy? Done.
- ✓ Want your subscribers to actually look forward to your emails? I’ll make it happen.
- ✓ Tired o watching your email efforts go nowhere? Let’s fix that.

Whether you need a full email sequence, a high-converting newsletter, or a lead magnet that actually builds trust (instead of collecting dust), I can help.

So here’s your real CTA—the one that makes your life easier and your emails work harder:

 [Click Here to Work With Me](#)

**Let’s turn your inbox into a revenue machine.**

# The Secret To Effortless Email Profits

**(Hint: Six-Figure Marketers Swear by It)**

When it comes to email marketing, having the right tools can mean the difference between good results and extraordinary success.

That's where GoHighLevel comes in. More than just a platform, it's an all-in-one powerhouse designed to simplify, streamline, and supercharge your marketing efforts.

Whether you're growing a thriving newsletter, crafting campaigns that close high-ticket deals, or automating follow-ups that feel personal, GoHighLevel has everything you need to transform your email strategy into a profit-generating machine.

What makes GoHighLevel so remarkable?

Let's talk features. With its robust automation tools, you can send highly personalized email sequences that engage subscribers at just the right time.

Its drag-and-drop funnel builder makes creating lead magnets, sales pages, and email workflows ridiculously easy.

Need analytics?

GoHighLevel gives you deep insights into what's working (and what's not) so you can continuously optimize for better performance.

Plus, it integrates seamlessly with other marketing channels like SMS and CRM, making it a true all-in-one solution.

Now, here's what sets it apart: Most email platforms hike up their prices as your subscriber list grows. It's like they're punishing your success!

GoHighLevel keeps things simple with flat-rate pricing starting at just \$97 a month, no matter how large your list gets.

That means you can scale your business, implement all the strategies from the Email Profits Playbook series, and grow your profits without worrying about escalating costs.

Email marketing is at the heart of any successful online business. With GoHighLevel, you get the tools to do it smarter, faster, and more effectively. If you're serious about leveling up your email marketing, GoHighLevel is your ultimate secret weapon.

[Click here to learn more and get started with GoHighLevel.](#)

# Want More Email Profits?

## Collect The Entire Email Profits Playbook Series

### Email Profits Playbook - Book 1

#### The Ultimate Email Framework: Transforming Stories Into Sales



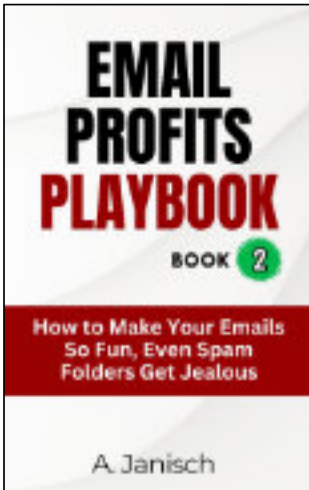
What if your emails didn't just sell but made people feel like buying was their idea? That's the magic of Email Profits Playbook: The Ultimate Email Framework – Transforming Stories Into Sales.

This isn't about gimmicks or hard sells—it's about telling stories that make your audience feel seen, spark curiosity, and gently guide them toward saying, "I need this!"

Imagine crafting emails so compelling your readers don't just want to buy—they feel like they decided to. Ready to turn inboxes into profit machines? [Click here to discover more...](#)

## Email Profits Playbook - Book 2

# How To Make Your Emails So Fun, Even Spam Folders Get Jealous



What if your emails were the highlight of someone’s day—like their favorite show, but in their inbox? That’s the power of *“How to Make Your Emails So Fun, Even Spam Folders Get Jealous”*.

This isn’t about bland promotions—it’s about creating emails so entertaining, your readers eagerly wait to see what you’ll say next. Imagine crafting messages that feel like a must-watch episode, leaving them smiling, curious, and hitting “buy” because they want to.

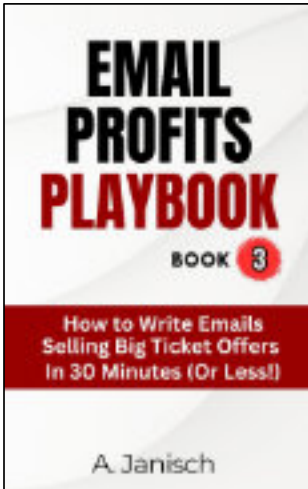
But here’s the twist: fun isn’t just about entertainment—it’s a secret weapon for connection and conversion. With this playbook, you’ll learn how to turn everyday stories, quirky humor, and clever insights into magnetic emails that keep your readers hooked.

The best part? Your emails won’t just stand out; they’ll make your audience feel seen, valued, and ready to take action. Don’t settle for being another email in the pile—be the one they can’t wait to open.

Ready to make it happen? [Click here to discover more...](#)

## Email Profits Playbook - Book 3

# How to Write Emails Selling Big Ticket Offers in 30 Minutes (Or Less!)



**Picture this: crafting emails so irresistible they sell high-ticket offers effortlessly—and your readers feel like it was their idea.**

*“How to Write Emails Selling High-Ticket Offers in 30 Minutes (Or Less!)”* uncovers a shockingly simple framework that six-figure marketers rely on.

These aren’t just emails; they’re mini trust-building machines that spark curiosity, create desire, and close deals—all in less time than it takes to finish your coffee.

You’ll learn how to hook your audience instantly, shift their mindset, and guide them toward your offer so naturally, they’ll believe it was their decision all along.

Whether you’re selling premium services, courses, or products, this book gives you the ultimate cheat code to dominate their inbox and their hearts.

Ready to discover how top email marketers make it look easy? [Click here to discover more...](#)



# How to Get Big Affiliates to Build Your Email List Without Paying a Dime



**Your email list could be your most valuable asset**—if only you could grow it without bleeding cash. That’s where *“How to Get Big Affiliates to Build Your Email List Without Paying a Dime”* comes in.

Forget the frustration of expensive ads or hiring affiliates with deep pockets. This book reveals a shockingly simple strategy to get influential affiliates working for you—no budget required. Picture an army of list owners promoting your offers, sending you subscribers, while you keep your wallet closed.

Inside, you’ll uncover the step-by-step process to attract the right affiliates, offer value they can’t resist, and create win-win partnerships that grow your list effortlessly.

This isn’t just theory—it’s packed with actionable insights and real-world examples that show how anyone, even without a big budget, can play in the big leagues.

Ready to flip the script on list-building?

[Click here to discover more...](#)

## Email Profits Playbook - Book 5

# How to Land Revenue Share Deals Without Losing Your Shirt



**Big-ticket deals don't have to be risky.** With *“How to Land Revenue Share Deals Without Losing Your Shirt”*, you'll discover how to confidently step into high-stakes agreements where everyone wins.

Revenue share deals might seem like a high-wire act, but this book breaks down how to make them a safe and highly profitable dance.

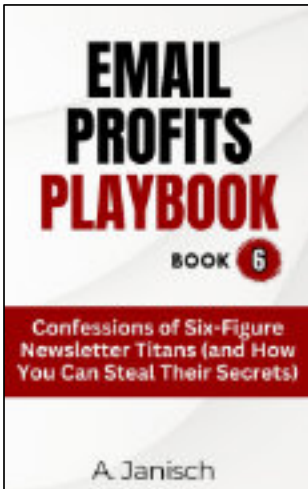
Forget the fear of “what if it doesn't work” and learn how to lock in partnerships that build trust, deliver results, and keep both sides smiling all the way to the bank.

Packed with proven frameworks, insider tactics, and real-world examples, you'll gain the confidence to pitch, negotiate, and execute these deals like a pro. Whether you're ready to ditch flat fees or dive into more lucrative ventures, this guide will show you how to do it without losing your footing—or your shirt.

Ready to start landing deals that grow with you?

[Click here to discover more...](#)

## **Confessions of Six-Figure Newsletter Titans (and How You Can Steal Their Secrets)**



**Email newsletters are the secret weapon of six-figure marketers, and now you can unlock their secrets.**

In "*Confessions of Six-Figure Newsletter Titans (and How You Can Steal Their Secrets)*", you'll step behind the curtain and discover the exact strategies that top newsletter creators use to build loyal audiences and generate serious income. This isn't theory or fluff—it's actionable, real-world advice straight from the people who've mastered the game.

From picking a topic that keeps readers hooked to scaling without burning out, this book shows you how to turn your ideas into a revenue-generating newsletter machine.

Learn how to build tangible value into every email, keep your subscribers coming back for more, and create content that makes them feel they can't afford to miss a single issue.

Ready to take your newsletter to the next level?

[Click here to discover more...](#)